

Weekly Updates

January 5, 2017



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Breakfast Meeting ...

January Program Chair:

Helen Marston, Keller Williams Realty/Arcadia

- **January 5th...** Glenn Pomeroy, Chief Executive Officer, California Earthquake Authority. His topic will be "California Earthquake Authority and what it does for California Homeowners"
- **January 12th...** Bryan Cook, City Manager, Temple City. His topic will be "Temple City Update"

Attendance Drawing (12/15/16)

Congratulations to Sarah Nova from Pacific Realty Center who was the lucky winner of \$1,000.00.

The following members were called but were not present: Amy Xiaoling, Abdiel N. Hernandez, Mark Ke Lin, John Hing-Sang Tong, Tom F. Gu, Thomas Thanh Ngo, Kathie Ann Jensen, Qing Liu, Grace K. Tuan, Peter Kuang-Hsu Chen, Hsiao Tzu Chen, Jeffrey C. Lin, Braulio Francisco Vasquez

50/50 Winner (12/15/16)

Congratulations to Adela Diaz of Excellence Realty who won \$205.00 at our last MLS Breakfast Meeting.

Inspirational Quote from 12/15/16:

"Success is no accident. It is hard work, perseverance, learning, studying, sacrifice and most of all love of what you are doing or learning to do". By Pele

Did You Know?

- Weekly Caravan listings are printed on pages 6.

Save the Date

Saturday, January 7, 2017, 10:00 a.m. to 4:00 p.m.
"2017 Legal Summit" Topics: Tax Issues Faced by Foreign Purchasers and Sellers of U.S. Real Estate, 10 Secrets That Lawyers Don't Tell You, Eviction, Estate Planning & Living Trust & Strategic Tax Planning

Upcoming Chambers of Commerce Mixers & Events

Alhambra Chamber of Commerce
"Secrets For Your Success"

Topic: How To Save On Your Income Taxes
January 19, 2017 – 11:59 a.m. to 1:00 p.m.
Alhambra Chamber of Commerce
104 S. First Street, Alhambra, CA

Free for Chamber Members & \$15.00 for Non-Members
For more information call 626-282-8481

Upcoming Committee Meetings:

Thursday, January 5th ...

Affiliate Committee Meeting, 8:45 a.m. to 9:30 a.m.
Special Events Committee Meeting, 9:30 a.m. to 10:30 a.m.
Legislative Committee Meeting, 9:30 a.m. to 11:00 a.m.

Education Schedule

All education classes can be found at www.wsgvar.com by clicking on the "Education Schedule" under the "Education" menu.



Friday, January 6, 2017 from 11:30 a.m. to 12:30 p.m. "Brown Bag Lunch & Learn:

How to Avoid Escrow Issues and Understanding Net Sheets" Speaker: Jeanine Brown & Kitty Ip, Olympus Escrow. Lunch will be provided.



Saturday, January 7, 2017 from 10:00 a.m. to 4:00 p.m. "2017 Legal Summit"



Tuesday, January 10, 2017 from 1:00 p.m. to 3:00 p.m. "Commercial Seminar: Fundamentals of Letters of Intent – What to Include and What to Avoid" Speaker: David Chen, CCIM, CIPS, MBA, MRED, Principal, Sperry Commercial



Wednesday, January 11, 2017 from 10:00 a.m. to 3:00 p.m. "CRMLS Training" Topics: Agent 101 - 10:00 a.m. to 11:00 a.m. Realist Tax 2.0 - 11:00 a.m. to 12:00 p.m. Managing Listings - 1:00 p.m. to 2:00 p.m. Showing Time - 2:00 p.m. to 3:00 p.m.



Monday, January 23, 2017 from 9:30 a.m. to 12:30 p.m. "zipForm® Plus Training" Instructor: Ling Chow, WSGVAR Director and zipForm® Certified Trainer



Tuesday, January 24, 2017 from 11:00 a.m. to 3:00 p.m. "Fundamentals of FHA, VA & Conventional Renovation Loans" Instructor: Skip Schenker, iMortgage



Wednesday, January 25, 2017 from 9:30 a.m. to 12:30 p.m. "Probate Training A to Z & Medi-Cal Cannot Touch Your Home!" Speaker: Paul Horn, Probate Attorney & CPA



Friday, January 27, 2017 from 11:30 a.m. to 12:30 p.m. "Brown Bag Lunch & Learn: Reverse Mortgage" Speaker: Mario Manzanilla, Kennedy Capital



MLS MONTHLY PROGRAM CHAIR ... JANUARY 2017



Helen Marston, Keller Williams Realty/Arcadia

Helen Marston has been a member of WSGVAR since March 2009. She graduated from Peking University and received her MBA from California State University, Los Angeles. She firmly believes knowledge is power. After becoming a REALTOR®, Helen actively went through many educational programs. She has earned her GRI, CRS, CIPS, SRES®, MRP, SFR and GREEN designations. She takes great pride in her professionalism, ethics and customer service. She currently serves as the Vice President of WSGVAR and is involved in different committees. Helen works with Keller Williams Realty. She is a Mentor, ALC (Agent Leadership Council) member and five times Capper. Outside of real estate she is: a board member of the Temple City School Foundation, PTA board member and a lifetime member of multiple high school Booster Clubs. She also serves as the Temple City Planning Commissioner. Helen is happily married with two children.

January 5th Breakfast Meeting



Glenn Pomeroy, Chief Executive Officer, California Earthquake Authority **Topic: California Earthquake Authority and what it does for California Homeowners**

Glenn Pomeroy has been the CEO of the not-for-profit CEA—the largest earthquake insurance provider in the United States, and one of the largest in the world—since 2008. Under Glenn's leadership, CEA has been able to significantly lower its rates and dramatically increase its coverage options—increasing the number of homes protected by over 130,000 over the last eight years.

Glenn is originally from North Dakota, where he previously served his native state as a member of the state legislature (he was first elected at age 22), county prosecutor and North Dakota Insurance Commissioner. He was selected by his peers from around the country to serve as President of the National Association of Insurance Commissioners. He later worked in the private reinsurance industry in Kansas City.

As part of CEA's strategic plan to Educate, Mitigate and Insure, Glenn has been crisscrossing the state in 2016 to spread the news about the new, affordable options now available from CEA.

January 12th Breakfast Meeting



Bryan Cook, City Manager, Temple City **Topic: Temple City Update**

Bryan Cook was appointed City Manager of Temple City in August 2014. Prior to his tenure in Temple City, he worked in various managerial and executive positions with the City of South Gate for over 10 years, which included working as Acting Parks and Recreation Director, Acting Economic Development Manager, Assistant to the City Manager and Assistant City Manager/Finance Director. Prior to South Gate, Bryan worked in the City Manager's Office of the City of West Hollywood for several years.

Bryan holds a Bachelor's Degree in Political Science from California State University Los Angeles, and he holds a Master of Public Administration Degree from California State University East Bay.

He and his wife Kristin and son Alexander live in the Pasadena area.

**December 15, 2016 MLS Breakfast Meeting
50/50 Drawing**

Congratulations to Adela Diaz from Excellence Realty Realty, Arcadia who won \$205.00 at the last MLS Breakfast Meeting.



John Dang
Home Mortgage Consultant
NMLS ID: 347322

Wells Fargo Home Mortgage
55 E. Huntington Drive
Arcadia, CA 91006
(626) 623-0038



MLS Breakfast Meeting on December 15, 2016

WSGVAR honored outgoing President Kevin Kwan at our Annual Holiday Party. WSGVAR would like to thank Kevin Kwan for his service and dedication to the West San Gabriel Valley Association of REALTORS®.



The National Association of REALTORS®



Code of Ethics

Article 9

REALTORS®, for the protection of all parties, shall assure whenever possible that all agreements related to real estate transactions including, but not limited to, listing and representation agreements, purchase contracts, and leases are in writing in clear and understandable language expressing the specific terms, conditions, obligations and commitments of the parties. A copy of each agreement shall be furnished to each party to such agreements upon their signing or initialing.

www.realtor.org/code-of-ethics

Our MLS Breakfast Meetings are available on WSGVAR TV.


You may follow us on
www.youtube.com/WSGVAR10

Watch us on
YouTube!



WATCH US LIVE ON:





YPM 2017 KARAOKE MIXER

**Price: \$5 for WSGVAR members
\$10 for non-WSGVAR members**

**Location: WSGVAR Office
1039 E. Valley Blvd. 205B
San Gabriel, CA 91776**

Date: Thursday, January 19, 2016

Time: 6PM - 10PM

**Food and one complimentary drink ticket
will be provided**

WEST SAN GABRIEL VALLEY ASSOCIATION OF REALTORS®, INC.

Multiple Listing Service Caravan Thursday ... 10:00 A.M. - 1:00 P.M. **PREVIEW OF HOMES**

Caravan – January 5, 2017



4854 Halkett Av, Rosemead 91770
S on Walnut Grove, Left on Grand, Right on Halkett.



BED / BATH: **3/1,1,0,0**
SQFT(src): **1,420 (A)**
LOT(src): **0.3342/14,559 (A)**
GARAGE: **2/Detached**
YEAR BLT(src): **1950 (ASR)**
SUB TYPE: **SFR (D)**
DOM / CDOM: **0/0**

LO: **Rodeo Realty**
LA: **(SR207061992) Scott Atwell**

STATUS: **Hold**

SALE TYPE: **Standard**
APN: **5389005032**
ML#: **SR17001366**
B TRACT / MODEL:
VIEW / Pvt.POOL: **Yes/No**
AREA: **651 - Rosemead/S. San Gabriel**

PRICE PER SQFT: **\$394.37**
ORIGINAL \$: **\$560,000**
BAC: **3%**
HOA: **\$0**
OCCUPANT TYPE: **Vacant**
OWNER'S NAME:

LIST PRICE: **\$560,000**

1.LO PHONE: **818-761-7222**
LA CalBRE: **01972796**

SHOWING: **Go Direct Supra/Water Pipe**

AGENT REMARKS: **Buyer to do their own investigations in regards to, but not limited to, Square Footage and permits. First open house Thursday, 1/5 (10A-1P), Public open house Sunday, 1/8 (1P-4P). Lockbox to be installed after the Brokers open on Thursday, 1/5. Submit all offers to atwellpisani@gmail.com with POF and lender approval letter.**

AGENT SHORT: Residential ML#: SR17001366

©CRMLS. Information is believed to be accurate, but shall not be relied upon without verification. Accuracy of square footage, lot size and other information is not guaranteed.