



1039 E. Valley Blvd., #205B, San Gabriel, CA 91776. 626-288-6212, 626-288-7658 (Fax). Office Hours: M-F 9AM-5PM

Weekly Updates

January 12, 2017

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Year of the Rooster

Breakfast Meeting ...

January Program Chair:

Helen Marston, Keller Williams Realty/Arcadia

- **January 12th** ... Bryan Cook, City Manager, Temple City
His topic will be "Temple City Update"
- **January 19th** ... Bill R. Manis, City Manager, City of Rosemead. His topic will be "City of Rosemead Update"

Attendance Drawing (1/05/17)

Christine Nguyen's name from Millennium Realty was drawn; however she was not present. This week's drawing will be for \$50.00.

50/50 Winner (1/05/17)

Congratulations to Lee Lieberg of Landz Real Estate who won \$54.00 at our last MLS Breakfast Meeting.

Inspirational Quote from 1/05/17:

"If you love life, don't waste time, for time is what life is made up of." By Bruce Lee

Did You Know?

In observance of Martin Luther King Jr. Holiday the Association office will be closed on Monday, January 16, 2017.

Weekly Caravan listings are printed on pages 8.

Save the Date

Eight Strategies for Super Star Success!

Friday, February 3, 2017

10:00 a.m. to 12:00 p.m.

Speaker: Bob Wolff REALTOR® & Top Producer

\$10.00/Person

Upcoming Chambers of Commerce Mixers & Events
San Gabriel Chamber of Commerce
"Networking Mixer"
Annual Event

Firefighters take the preparation of their chili seriously!!
Wednesday, January 18, 2017 - 6:00 p.m. to 8:00 p.m.

South Fire Station
1303 S. Del Mar Avenue, San Gabriel, CA
Everyone Welcome, \$10/person

Upcoming Committee Meetings:

Thursday, January 12th ...

MLS/Technology Committee Meeting, 9:30 a.m. to 11:00 a.m.

Wednesday, January 18th ...

Finance Committee Meeting, 9:00 a.m.
Executive Board Meeting, 10:00 a.m. to 11:00 a.m.

Thursday, January 19th ...

Board of Directors Meeting, 9:30 a.m. to 12:00 p.m.

Education Schedule

All education classes can be found at www.wsgvar.com by clicking on the "Education Schedule" under the "Education" menu.



Monday, January 23, 2017 from 9:30 a.m. to 12:30 p.m. "**zipForm® Plus Training**"
Instructor: Ling Chow, WSGVAR Director and zipForm® Certified Trainer



Tuesday, January 24, 2017 from 11:00 a.m. to 3:00 p.m. "**Fundamentals of FHA, VA & Conventional Renovation Loans**" Instructor: Skip Schenker, iMortgage



Wednesday, January 25, 2017 from 9:30 a.m. to 12:30 p.m. "**Probate Training A to Z & Medi-Cal Cannot Touch Your Home!**"
Speaker: Paul Horn, Probate Attorney & CPA



Friday, January 27, 2017 from 11:30 a.m. to 12:30 p.m. "**Brown Bag Lunch & Learn: Reverse Mortgage**" Speaker: Mario Manzanilla, Kennedy Capital



Friday, February 3, 2017 from 10:00 a.m. to 12:00 p.m. "**Eight Strategies for Superstar Success**" Speaker: Bob Wolff, REALTOR® and Top Producer, Harcourts



Monday, February 6, 2017 from 8:30 a.m. to 5:00 p.m. "**New Salesperson & New Broker Exam - 1 Day Crash Course**" Instructor: Duane Gomer Seminars



Wednesday, February 8, 2017 from 10:00 a.m. to 3:00 p.m. "**CRMLS Training**"
Searching 101
10:00 a.m. to 11:00 a.m.
Cloud CMA
11:00 a.m. to 12:00 p.m.
Advantages of CRMLS Benefits
1:00 p.m. to 2:00 p.m.
Engaging Clients with Matrix
2:00 p.m. to 3:00 p.m.



MLS MONTHLY PROGRAM CHAIR ... JANUARY 2017



Helen Marston, Keller Williams Realty/Arcadia

Helen Marston has been a member of WSGVAR since March 2009. She graduated from Peking University and received her MBA from California State University, Los Angeles. She firmly believes knowledge is power. After becoming a REALTOR®, Helen actively went through many educational programs. She has earned her GRI, CRS, CIPS, SRES®, MRP, SFR and GREEN designations. She takes great pride in her professionalism, ethics and customer service. She currently serves as President-Elect of WSGVAR and is involved in different committees. Helen works with Keller Williams Realty. She is a Mentor, ALC (Agent Leadership Council) member and Six times Capper. Outside of real estate, she serves as the Temple City Planning Commissioner. She is Vice-Chair of Temple City Camellia Festival Committee, Committee member of Relay for Life Temple City, a member of Kiwanis Temple City Club and Woman's club, a life member of Temple City Historical Society, a board member of the Temple City School Foundation, PTA board member and a lifetime member of multiple high school Booster Clubs. Helen is happily married with two children: Kelvin, currently in the Navy and Dillon, a 4th grader.

January 12th Breakfast Meeting

Bryan Cook City Manager, Temple City Topic: Temple City Update



Bryan Cook was appointed City Manager of Temple City in August 2014. Prior to his tenure in Temple City, he worked in various managerial and executive positions with the City of South Gate for over 10 years, which included working as Acting Parks and Recreation Director, Acting Economic Development Manager, Assistant to the City Manager and Assistant City Manager/Finance Director. Prior to South Gate, Bryan worked in the City Manager's Office of the City of West Hollywood for several years. Bryan holds a Bachelor's Degree in Political Science from California State University Los Angeles, and he holds a Master of Public Administration Degree from California State University East Bay. He and his wife Kristin and son Alexander live in the Pasadena area.

January 19th Breakfast Meeting

Bill R. Manis City Manager, City of Rosemead Topic: City of Rosemead Update



Bill was born in the San Francisco Bay area and spent a portion of his childhood attending school in Bristol England before returning to the United States and graduating from high school in Southern California. It was during his time in Europe that Bill realized his interest in downtowns, city planning, architecture, and landscape architecture. Bill received his Bachelor of Science Degree in Urban and Regional Planning from California State Polytechnic University, Pomona. Upon graduation he worked for the City of Cerritos and held positions in planning, code enforcement, redevelopment, and economic development. In 2001 Bill joined Santa Ana's Community Development Department and oversaw the Santa Ana Federal Empowerment Corporation, a 501(c) 3 non-profit grant program focused on most economically impacted and underserved areas of Santa Ana. Bill's efforts earned him HUD's Merit Award from U.S. Secretary Mel Martinez. In 2008 Bill was recruited by the City of Cypress to oversee the city's redevelopment/economic development efforts and to launch the City's business retention and attraction efforts. In 2010, Bill's programs in Cypress received the United States Small Business Administrations "Best Practices" recognition. Bill has also worked for the City of Banning as their Economic Development Director/Public Information Officer and Redevelopment Director. In 2014 he joined the City of San Bernardino as their Deputy City Manager and in April 2016 he was asked to join the City of Rosemead as their City Manager. The City Manager recommends policy actions and implements City Council policy direction making decisions through various city departments. The City Manager is also responsible for providing overall project supervision, promoting economic stability through business development and retention, and promoting organizational stability through finance and human resources management. Bill is married to Juli Namis, an executive with AT&T. The Manis' have two children, Krista and Kyle Manis, both USC Marshall School of Business Alumni.

**January 5, 2017 MLS Breakfast Meeting
50/50 Drawing**

Congratulations to Lee Lieberg from Landz Real Estate who won \$54.00 at the last MLS Breakfast Meeting.



Chris Haun
GEM Mortgage
205 Chapel Ave., Suite A
Alhambra, CA 91801
(323) 725-4909
chaun@gemcorp.com



MLS Breakfast Meeting on January 5, 2017

West San Gabriel Valley Association of REALTORS® would like to thank Glenn Pomeroy, Chief Executive Officer of California Earthquake Authority for his presentation.



The National Association of REALTORS®

Code of Ethics



Article 10

REALTORS® shall not deny equal professional services to any person for reasons of race, color, religion, sex, handicap, familial status, national origin, sexual orientation, or gender identity. REALTORS® shall not be parties to any plan or agreement to discriminate against a person or persons on the basis of race, color, religion, sex, handicap, familial status, national origin, sexual orientation, or gender identity.

www.realtor.org/code-of-ethics

Our MLS Breakfast Meetings are available on WSGVAR TV.

You may follow us on
www.youtube.com/WSGVAR10

**Watch us on
YouTube!**



WATCH US LIVE ON:



Eight Strategies for Super Star Success!

You will learn:

- How to jump-start your year
- Visualize your goals
- Set and keep your goals in 2017
- Acknowledge and accept your business
- Become a better agent

When: Friday, February 3, 2017
10AM to 12PM

Where: WSGVAR
1039 E. Valley Blvd., #205B
San Gabriel, CA 91776

Cost: \$10 (Lunch included)

About the Speaker:

REALTOR® and "Super-Agent" Bob Wolff, of Harcourts Prime Properties, is globally-regarded as a "Top-Producer" in the industry of residential real estate -- a reputation he has responsibly crafted through 36 years of hardworking experience, with a record of over \$1 Billion closed in residential sales transactions. As an area expert and Certified Residential Specialist (C.R.S.) in Southern Orange County, California, Bob's breadth of experience spans every property-type, from Beach City condos to luxury coastal estates in all areas - from the beaches of Newport and Corona del Mar, the hills of Mission Viejo and Coto de Caza, all the way to coasts of Dana Point, Monarch Beach, and San Clemente. Most importantly, it is Bob's integrity, unrivaled work ethic, steadfast positive attitude, and unstoppable drive to supersede customer expectations that make him one of the most personable and effective Real Estate Agents throughout the nation -- and especially in the beautiful beach city areas of Dana Point, Newport Coast, and Laguna Beach.



Bob Wolff,
REALTOR® & Top Producer

Harcourts

WAYS TO REGISTER: Register online at www.WSGVAR.com and click on the "Education Schedule" under the "Education & Events" tab or fill out the information below and mail to WSGVAR, 1039 E. Valley Blvd. #205B, San Gabriel, CA 91776 or fax to 626-288-7658

Name _____ WSGVAR Member # _____

Phone _____ E-mail _____

Address _____ City, State, Zip _____

Credit Card Type: Visa MasterCard AMEX Discover or Check Enclosed payable to: WSGVAR or Cash

Cardholder Name _____ Credit Card Number _____

Exp. Date _____ CVV: _____ Signature _____

By signing, you are confirming that you have read, understand and agree with our cancellation policy (see below)

Please note no refunds will be given for cancellations.

Contact: Education Department
1039 E. Valley Blvd., #205B, San Gabriel, CA 91776 Office: (626) 288-6212 Fax: (626) 288-7658
Email: education@wsgvar.com Web: <http://www.wsgvar.com/>

West San Gabriel Valley Association of REALTORS®
WE PUT OUR MEMBERS FIRST

YPM 2017 KARAOKE MIXER

Price: \$5 for WSGVAR members
\$10 for non-WSGVAR members

Location: WSGVAR Office
1039 E. Valley Blvd. 205B
San Gabriel, CA 91776

Date: Thursday, January 19, 2017

Time: 6PM - 10PM

Food and one complimentary drink ticket
will be provided





COME CELEBRATE
LUNAR NEW YEAR
WITH THE

West San Gabriel Valley Association of REALTORS®

WE PUT OUR MEMBERS FIRST

Full Breakfast Served at 8:15a.m.

Lion Dance and Fun Activities

Thursday, February 2, 2017

Breakfast sponsored by:

Wells Fargo Home Mortgage

1039 E. Valley Blvd. #205B

San Gabriel, CA 91776

Hosted by the Special Events Committee



WEST SAN GABRIEL VALLEY ASSOCIATION OF REALTORS®, INC.

Multiple Listing Service Caravan Thursday ... 10:00 A.M. - 1:00 P.M. **PREVIEW OF HOMES**

Caravan – January 12, 2017



136 Lorilyn Dr, Arcadia 91006
E Sierra Madre Blvd



BED / BATH: **3/2,0,0,0**
SQFT(src): **1,778 (A)**
LOT(src): **0.3222/14,034 (A)**
GARAGE: **2**
YEAR BLT(src): **1950 (ASR)**
SUB TYPE: **SFR (D)**
DOM / CDOM: **12/12**

STATUS: **Active**

SALE TYPE: **Standard**
APN: **5766015001**
ML#: **AR16767905**
B TRACT / MODEL:
VIEW / Pvt.POOL: **Yes/Yes**
AREA: **605 - Arcadia**

LIST PRICE: **\$1,088,000**

PRICE PER SQFT: **\$611.92**
ORIGINAL \$: **\$1,088,000**
BAC: **2.5%**
HOA: **\$0**
OCCUPANT TYPE: **Vacant**
OWNER'S NAME:

LO: **Re/Max Premier Prop Arcadia**
LA: **(A36879) Sharon Liu**

1.LA CELL: **626-758-0937**
LA CalBRE: **01720175**

SHOWING: **Go-Direct Supra/Front door**

AGENT REMARKS: **Seller reserves all services. Please forward offer along with introduction letter FICO scores, copy of deposit check, proof of funds, to Sharon at sharonliu.remax@gmail.com. Please call Lourdes at 626-229-2298 or you can Text or call Sharon at 626-758-0937 for any questions.**

AGENT SHORT: Residential ML#: AR16767905

8416 Sheffield Rd, San Gabriel 91775



BED / BATH: **3/2,1,0,0**
SQFT(src): **2,650 (T)**
LOT(src): **0.2164/9,428 (A)**
GARAGE: **2/Detached**
YEAR BLT(src): **1948 (ASR)**
SUB TYPE: **SFR (D)**
DOM / CDOM: **23/23**

STATUS: **Active**

SALE TYPE: **Standard**
APN: **5375011003**
ML#: **316011287**
B TRACT / MODEL: **Not Applicable**
-654
VIEW / Pvt.POOL: **Yes/No**
AREA: **654 - San Gabriel**

LIST PRICE: **\$1,288,000**

PRICE PER SQFT: **\$486.04**
ORIGINAL \$: **\$1,288,000**
BAC: **2.5%**
HOA: **\$0**
OCCUPANT TYPE:
OWNER'S NAME:

LO: **Keller Williams Realty**
LA: **(ITC-P13628) Teresa Marie Barton**

1.LA DIRECT: **626-765-4140**
LA CalBRE: **01364182**

SHOWING: **go direct. LB on Water Pipe on Drive way.Please turn off all lights & lock doors626-765-4140 ext.0 Supra/Water Pipe**

AGENT REMARKS: **Square Ft includes home which is a bit over 2100 and Guest house a bit under 500**

AGENT SHORT: Residential ML#: 316011287

©CRMLS. Information is believed to be accurate, but shall not be relied upon without verification. Accuracy of square footage, lot size and other information is not guaranteed.